

Professional Audio Visual Solutions And Support



NFS Joins Forces with ITSL Group, A Leading AudioVisual Systems Provider in the UK

NFS Hospitality, global provider of scheduling software, has entered into an exciting new strategic partnership with a leading specialist technology company in the UK and Europe. ITSL Group provides high quality IT and Audio Visual (AV) technology solutions and integration to a range of corporate and public sector clients whose names include Ricoh, Hyundai, Aramark, Berryman's Lace Mawer, King Sturge, Citi Group and Domestic & General.

Based in London and operating since 2001, ITSL are market leaders in the AV space, utilising the very latest in multimedia display techniques and digital control technology, achieved by partnerships with big-name manufacturers including Lifesize, Crestron, AMX, Panasonic, Samsung, Sanyo and Exterity.

As the majority of work meetings are spontaneous or have no technical support, ITSL strongly believe in 'pick up and use' technologies; the systems they provide are so intuitively designed that they require no prior training and can be instantly used. With an integrated system from ITSL, you can connect, create and communicate.

Duncan Savage Services Director

"We believe that our Strategic Alliance with NFS will allow ITSL to offer its clients the next level of system integration and space management"

Focusing on Video Conferencing

This new Alliance will allow NFS, providers of scheduling software for video conference and telepresence (VCTP) meetings, to provide a complete, professional service to its clients, given that as part of their AV Services, ITSL provide the equipment and infrastructure needed for the rooms that NFS' Rendezvous Workspace scheduling software manages. ITSL's solutions portfolio includes products by global manufacturer, Lifesize, whose ongoing HD technology research and streamlined business model make it a strong contender in the growing video conference market. The dedicated website www.lifesizesolutions.co.uk showcases the entire HD product range and the ITSL EMEA+ ROW installation & maintenance platform giving the company a truly global reach.

Another important element of this strategic relationship is that ITSL are fully certified Crestron partners with in-house programmers. This has enabled NFS to integrate the Rendezvous product with Crestron control systems, giving rise to 'smart rooms' as the Crestron systems from ITSL control lighting, projectors, blinds, air conditioning, etc.

NFS plans to incorporate business rules into its software so that meeting rooms automatically power up five minutes before the meeting starts, and automatically power off if there is no check-in five minutes after the meeting ends. The partnership will also allow the two companies to work together on proposals and tenders as well as on a range of collaborative initiatives such as webinars, exhibitions & events and company publications. To kick off this collaboration, ITSL will be featuring in NFS' next eBook edition, focused on VCTP Scheduling.



For further information please visit our dedicated Lifesize site www.lifesizesolutions.co.uk or to arrange a demonstration call us on 020 3051 9810 or email enquiries@itslgroup.com